Report of the Treasurer

WITH THE COMPLETION of our recent fiscal year and the submission of the Society's audited financial statements by Love, Bollus, Lynch & Rogers, our independently engaged certified public accounting firm, I am pleased to report the following financial highlights.

The Society's total assets increased by nearly \$700,000 from \$28,512,214 to \$29,201,227.

Our net asset position, or net equity, or the difference between total assets and total liabilities, was a healthy \$29,024,636, compared to a similar level of \$27,028,791 in 1994.

Overall expenses were \$2,615,247, compared to \$2,459,904 of a year ago—an increase in part caused by increased collection purchases.

Market value of our investment portfolio at fiscal year end was \$29,597,473, compared to \$26,129,380 one year ago—an effective spread of nearly \$3,500,000.

Our Finance Committee oversees the investment of our portfolio and is composed of the following members: Karl Briel, John G. L. Cabot, James C. Donnelly, Jr., Henry S. Streeter, Sumner B. Tilton, Jr., John M. Woolsey, Jr., and the undersigned, with Robert Baron and Ellen Dunlap ex officiis.

On balance, fiscal 1995 was a successful year, and the American Antiquarian Society enjoys a strong and healthy financial position. We appreciate the continuous efforts of Ellen Dunlap and her entire staff to manage the budget of the Society so carefully and effectively.

I am also pleased to note that our auditors rendered a 'clean' opinion with respect to our annual financial statements and that such financial statements reflect early adoption of two significant not-for-profit accounting pronouncements, FASB's 116 and 117.

On behalf of the Finance Committee, I would like to express our sincere thanks to all members who have contributed to the Society. The assistance of all contributing members is deeply valued and appreciated.

Peter H. Williams

BALANCE SHEET

August 31, 1995

(With Comparative Totals for 1994)

Assets		Temporarily	Permanently	Tot	als
Current assets	<u>Unrestricted</u>	Restricted	Restricted	1995	1994
Cash Pledges receivable Grants and other receivables Due (to) from other funds	\$ 544,845 7,562 42,710 (1,099,028)	\$ - 10,000 - 412,759	\$ - 165,950 686,269	\$ 544,845 183,512 42,710	\$ 499,104 408,242 61,412
Total current assets	(503,911)	422,759	852,219	771,067	968,758
Long term pledges receivable Property, plant, and equipment, net Investments Collection	1,755,302 1,828,662	25,599 	60,000 - 24,760,597 -	60,000 1,755,302 26,614,858	229,075 1,542,511 25,771,870
Liabilities and Net Assets	\$3,080,053	\$448,358	\$25,672,816	\$29,201,227	\$28,512,214
Current liabilities Current portion of capital lease obligate Accounts payable Accrued and other liabilities Deferred revenue	4,280 tion 94,461 5,325 34,099	- - -	- - - -	4,280 94,461 5,325 34,099	3,912 58,836 4,558 574,236
Total current liabilities	138,165			138,165	641,542
Long-term capital lease obligation Deferred compensation Deferred revenue	14,920 23,506 - 38,426	- - -	<u>-</u>	14,920 ,23,506 	19,200 26,650 796,031 841,881
Net assets Unrestricted Temporarily restricted Permanently restricted Total net assets	2,903,462	448,358	25,672,816 25,672,816	2,903,462 448,358 25,672,816 29,024,636	2,853,484
	\$3,080,053	\$448,358	\$25,672,816	\$29,201,227	\$28,512,214

See accompanying notes to financial statements.

STATEMENT OF ACTIVITIES

Year Ended August 31, 1995

(With Comparative Totals for 1994)

		Temporarily	Permanently	Tot	tals
	Unrestricted	Restricted	Restricted	1995	1994
Decrees the said of an arrange					
Revenue, gains, and other support Contributions, gifts, grants	\$ 665,353	\$ 226,320	\$ 646,146	\$ 1,537,819	\$ 1,318,104
Investment income	1,110,324	4,447	-	1,114,771	1,400,124
Net realized investment gains	10,160	- T'TT/	224,693	234,853	2,320,868
Auxiliary activities	373,326	_	-	373,326	280,569
Other	3,068	-	-	3,068	4,308
Net assets released from restrictions				3,	
Satisfaction of program restriction	ns 327,704	(327,704)	· -	-	-
Satisfaction of equipment acquisit					
restrictions	171,221	(171,221)			
Total	2,661,156	(268,158)	870,839	3,263,837	<u>5,332,973</u>
F					
Expenses Program services					
Collection purchases	229,896	_	_	229,896	180,817
Library	1,192,214	_	_	1,192,214	1,176,081
Research and publication	519,158	_	_	519,158	410,142
Supporting services	319,130			3-9,-30	4
Management and general	591,627	_	-	591,627	589,380
Development office	82,352	-	_	82,352	103,484
Total	2,615,247			2,615,247	2,459,904
Change in net assets before cumulative					0 (
effect of change in accounting princi	ple 45,909	(268,158)	870,839	648,590	2,873,069
C 1 d Constant					
Cumulative effect of change in account for contributions received	4,069	716,516	626,670	1 247 255	_
for contributions received	4,009	/10,510	020,070	1,347,255	
Change in net assets	49,978	448,358	1,497,509	1,995,845	2,873,069
Net assets, beginning of year	2,853,484		24,175,307	27,028,791	24,155,722
Net assets, end of year	\$ 2,903,462	\$ 448,358	\$25,672,816	\$29,024,636	\$27,028,791

See accompanying notes to financial statements.

STATEMENT OF CASH FLOWS

Year Ended August 31, 1995

(With Comparative Totals for 1994)

Cash flows from operating activities:	1995	1994
Changes in net assets	\$ 1,995,845	\$ 2,873,069
Adjustments to reconcile changes in net assets to net	<u># 1,995,045</u>	\$ 2,073,009
cash provided by (used in) operating activities:		
Depreciation		-(
Net realized investment gains	77,326	76,210
Non-mark annual training of the second in a second in a second in the	(234,853)	(2,320,868)
Non cash cumulative effect of change in accounting principle	(1,347,255)	, - ,
Contributions restricted for long-term investment	(646,146)	(595,743)
(Increase) decrease in operating assets:	_	
Pledges receivable	393,805	219,616
Grants and other receivables	18,702	(26,762)
Accrued interest receivable	-	181,010
Increase (decrease) in operating liabilities:		
Accounts payable	35,625	(38,660)
Accrued and other liabilities	767	- '
Deferred revenue	11,087	33,487
Deferred compensation	(3,144)	
Ī		
Total adjustments	(1,694,086)	(2,471,710)
Net cash provided by operating activities	301,759	401,359
Cash flows from investing activities:		
Expenditures for property, plant, and equipment	(290,117)	(12,207)
Proceeds from sales and maturities of investments	24,437,015	34,210,037
Payments for purchases of investments	(25,269,843)	(36,941,485)
, .		32 /2 1 2
Net cash used in investing activities	(1,122,945)	(2,743,655)
Cash flows from financing activities:		
Payments on capital lease obligation	(3,912)	(311)
Contributions and gifts	646,146	
Net realized investment gains	224,693	595,743
Tite realized investment gains	224,093	2,185,802
Net cash used in financing activities	866,927	2,781,234
Net increase in cash	45,741	438,938
Cash, beginning of year	499,104	60,166
Cash, end of year	\$ 544,84 <u>5</u>	\$ 499,104

See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies

Organization—The American Antiquarian Society supports and maintains a research library of American history and culture. To this end, it collects, organizes, preserves, and makes available for use printed and manuscript materials dating principally from 1639 to 1876. In addition, the Society provides educational programs, offers research fellowships, and produces scholarly publications.

Method of accounting—The financial statements of The American Antiquarian Society have been prepared on the accrual basis of accounting. Accordingly, assets are recorded when the Society obtains the rights of ownership or is entitled to claims for receipt and liabilities are recorded when the obligation is incurred.

Financial statement presentation—In 1995, the Society adopted Statement of Financial Accounting Standards (SFAS) No. 117, "Financial Statements of Notfor-Profit Organizations." SFAS No. 117 requires that the Society present information regarding its financial position and activities according to three classifications of net assets described as follows:

Unrestricted—All resources over which the governing board has discretionary control. The governing board of the Society may elect to designate such resources for specific purposes. This designation may be removed at the board's discretion.

Temporarily Restricted–Resources accumulated through donations or grants for specific operating or capital purposes. Such resources will become unrestricted when the requirements of the donor or grantee have been satisfied through expenditure for the specified purpose or program or through the passage of time.

Permanently Restricted–Endowment resources accumulated through donations or grants that are subject to the restriction in perpetuity that the principal be invested. Investment income may be either an unrestricted or temporarily restricted resource when earned, determined according to the gift instruments.

As permitted by SFAS No. 117, the Society has not reclassified its 1994 financial statements to present the three classifications of net assets required.

Cash equivalents—For purposes of these financial statements, the Society considers all unrestricted and undesignated money market funds and highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

Pledges—Pledges are recorded as receivables in the year the pledge is made. Pledges for support of current operations are recorded as unrestricted support. Pledges for support of future operations, plant asset acquisitions, and endowment are recorded as temporarily restricted or permanently restricted support.

Property, *plant*, *and equipment*—Property, plant, and equipment are carried at cost or at fair market value at date of gift. Depreciation is computed using straightline and accelerated methods.

Investments–Investments are carried at cost. Gains or losses recognized on the sale of such investments are based on the specific identification method and are accounted for in the appropriate class of net assets.

Collection—In conformity with the current practice followed by many nonprofit organizations, items of historical nature and other collection objects purchased or donated are not included in the balance sheet. Gifts of cash or other property restricted by donors for the purchase of items for the collection are classified as temporarily restricted net assets until acquisitions or restorations are made in accordance with the terms of the gift.

Contributions, gifts, grants-During 1995, the Society adopted Statement of Financial Accounting Standards (SFAS) No. 116, "Accounting for Contributions Received and Contributions Made." SFAS No. 116 requires that contributions received are to be recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and nature of any donor restrictions. Contributions may include gifts of cash, collection items, or promises to give. Such contributions are considered to be available for unrestricted use unless specifically restricted by the donor or grantor. Contribution of assets other than cash are recorded at their fair value on the date of the gift. Restricted gifts or promises to give are required to be reported as restricted support in the period received and are then reclassified to unrestricted net assets upon satisfaction of the donor restriction.

As allowed by SFAS No. 116, the Society has elected not to restate prior period financial statements but has recorded the effect of adoption as a cumulative effect of a change in accounting principle. The cumulative effect of \$1,347,255 represents unrestricted support, time and purpose restricted support, and permanently restricted pledges previously recorded as deferred revenue.

2. Property, plant, and equipment

Property, plant, and equipment, together with estimated useful lives, consists of the following:

	1995	1994	Estimated Useful Lives
Land, buildings, and improvements	\$2,575,654	\$2,308,172	10–20 years
Equipment	<u>667,911</u>	645,276	5-6 years
	3,243,565	2,953,448	
Less: Accumulated depreciation	1,488,263	1,410,937	
	\$1,755,302	\$1,542,511	

Depreciation expense for property, plant, and equipment was \$77,326 and \$76,210 in 1995 and 1994, respectively.

3. Investments

Investments consist of the following

Investments consist of t	he tollowing:			
	1995		1994	
	Carrying <u>Value</u>	Fair <u>Value</u>	Carrying <u>Value</u>	Fair <u>Value</u>
Unrestricted net assets Temporarily restricted net assets	\$ 1,828,662 25,599	\$ 2,031,264 30,796	\$ 1,875,024 28,145	\$ 1,900,349 29,221
Permanently restricted net assets		27,535,413 ————————————————————————————————————	23,868,701 <u>\$25,771,870</u>	
Investments are compos	sed of the foll	owing:		
	199	5	1994	1
	Carrying <u>Value</u>	Fair Value	Carrying <u>Value</u>	Fair <u>Value</u>
Corporate stocks Corporate bond fund Money market accounts Government obligations	\$15,514,522 9,860,676 s 1,103,307 136,353	\$18,925,203 9,431,861 1,103,307 137,102	\$14,559,534 9,700,540 1,218,669 293,127	
oongadons	\$26.614.858	\$20.507.473	\$25,771,870	\$26,120,380

Notes to financial statements (contd.)

The following tabulation summarizes changes between carrying values and fair values of the investments:

	Carrying Value	Fair Value	Excess of Fair Value Over Carrying Value		
Balance, August 31, 1995	<u>\$26,614,858</u>	<u>\$29,597,473</u>	\$2,982,615		
Balance, August 31, 1994	\$25,771,870	\$26,129,380	357,510		
Increase in excess of fair value over carrying value			2,625,105		
Net realized investment gains			234,853_		
Total net gain for the year			\$2,859,958		
4. Restricted Net Assets Temporarily restricted net assets are available for the following purposes:					
Expenditures for equipment Program and supporting service	s		\$ 20,024 428,334 \$ 448,358		

During 1995, net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of other events specified by donors as follows:

Satisfaction of program restrictions Satisfaction of equipment acquisition restrictions	\$ 327,704
Permanently restricted net assets are restricted to:	\$ 498,925
Investment in perpetuity, the income from which is expendable to support activities of the Society	\$25,672,816

5. Functional Allocation of Expenses

The cost of providing the various programs and other activities of the Society have been summarized on a functional basis in the Statement of Activities. Accordingly, certain costs have been allocated to the program services and supporting services benefitted.

6. Retirement Plan

The Society has a defined contribution pension plan which covers all eligible employees. The Plan is funded on a current basis and is administered by Teachers Insurance Annuity Association–College Retirement Equities Fund (TIAA-CREF). Pension expense was \$59,227 and \$58,543 in 1995 and 1994, respectively.

7. Cash Flows

Supplemental disclosures of cash flows information is as follows:

•	1995	1994
Cash paid during the year for:		
Interest	\$ 1,925	\$ 1,029
Noncash financing and investing activities:		

In 1994, a capital lease obligation of \$23,423 was incurred in conjunction with the acquisition of certain property and equipment.

8. Leases

The Society leases certain office equipment under long-term lease agreements. The leases are classified as either operating or capital leases for financial statement purposes. Lease expense was \$2,880 and \$1,440 in 1995 and 1994, respectively. Property, plant, and equipment includes the following leased equipment classified as a capital lease:

Equipment	\$ 23,423
Less: Accumulated amortization	7,027
	\$ 16,396

The following is a schedule of future minimum lease payments under the capital lease and operating lease together with present value of minimum lease payments for the capital lease as of August 31, 1995.

<u>Year</u>	Capital <u>Lease</u>	Operating Lease
1996 1997 1998 1999	\$ 5,837 5,837 5,837 5,350	\$ 2,880 1,440 - -
Total minimum lease payments Less: Amount representing interest Present value of minimum lease payments	22,861 3,661 \$ 19,200	\$4,320

Notes to Financial Statements (contd.)

9. Tax-Exempt Status

The Society qualifies as a tax-exempt, not-for-profit organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income tax is required.

10. Reclassifications

Certain amounts in the 1994 financial statements have been reclassified to conform with the 1995 presentation. Such reclassifications had no effect on change in net assets as previously reported.

Love, Bollus, Lynch & Rogers CERTIFIED PUBLIC ACCOUNTANTS 33 WALDO STREET · WORCESTER, MASSACHUSETTS 01608 Independent Auditors' Report

The Council American Antiquarian Society

We have audited the accompanying balance sheet of the American Antiquarian Society as of August 31, 1995 and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the American Antiquarian Society as of August 31, 1995, and the results of its operations, changes in its net assets and its cash flows for the year then ended, in conformity with generally accepted accounting principles.

As discussed in Note 1 to the financial statements, in 1995 the Society adopted the Financial Accounting Standards Board's

Statement of Financial Accounting Standards No. 116, "Accounting for Contributions Received and Contributions Made" and No. 117, "Financial Statements of Not-For-Profit Organizations".

Love, Bollus, Lynch & Rogers

Worcester, Massachusetts October 10, 1995

American Antiquarian Society

DONORS OF MONIES

September 1, 1994-August 31, 1995

\$1000 AND OVER

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