ON AUGUST 31, 1987, the market value of the invested funds of the Society was 16,684,341 compared to 14,335,120 at the end of the preceding fiscal year. The carrying value or cost of these stocks and bonds on August 31, 1987, was 15,421,661, whereas a year ago it stood at 12,751,414.

During the past year our portfolio, the investment strategy for which is to provide substantial income as well as to maintain a position for growth, performed reasonably well in a rapidly rising stock market coupled to a weak bond market. The portfolio experienced a gain of 19 percent, with a total return of 19.5 percent. (Equities increased 30 percent compared to 34.5 percent for the Standard & Poor 500 and 44.6 percent for the Dow Jones indices; fixed income assets rose 1.5 percent against -0.1 percent for the Salomon Bros. selection.) A net trading gain of \$1,977,557 was realized in market transactions. A year ago, 57.1 percent of the portfolio was invested in equities, that proportion rising sharply to 73.6 percent at the end of the fiscal year. Investments in fixed-income securities were 25.7 percent of the portfolio, while the remainder, 0.7 percent, was invested in cash or equivalents. The percentage of income yielded by our investments for fiscal year 1986-87 was 7.5 percent. The investment portfolio continues to be managed in a satisfactory manner by the Fidelity Management Trust Company of Boston, whose performance is monitored by our Finance Committee. Members of the committee are the undersigned treasurer of the Society, Karl L. Briel, Richard J. Flynn, Peter H. C. Williams, and the president and director, ex officiis.

Support and revenue to the Society from all sources for the year ended August 31, 1987, amounted to \$1,974,901, whereas expenses were \$2,125,307, resulting in a deficit of \$150,406. Gifts in kind or in cash, addition to the collections or designated for a particular purpose, were received to a value of 167,868. Donations from members and friends for defraying the annual expenses of the Society totaled 176,975.

New gifts and pledges obtained for the Isaiah Thomas Fund, which we successfully complete today, amounted to \$1,829,390.

The financial statements of the Society are audited by McCarthy, Hargrave & Company. The financial statements are presented in accordance with *Audit and Accounting Guide-Audits of Certain Nonprofit Organizations*, issued by the American Institute of Certified Public Accounts.

> Bruce G. Daniels *Treasurer*

# BALANCE SHEETS

|   | August 31    |                 |  |
|---|--------------|-----------------|--|
| ASSETS                                    | 1987         | 1986            |  |
| Current Assets:                           |              |                 |  |
| Cash                                      | \$ 24,083    | \$ 25,138       |  |
| Pledges receivable                        | 24,000       | 181,467         |  |
| Interest and other receivables            | 193,065      | 148,014         |  |
| Marketable securities (Notes A and B)     | 1,084,188    | 1,205,968       |  |
| Total current assets                      | 1,325,336    | 1,560,587       |  |
| Pledges receivable for endowment funds    | 1,045,303    | 316,648         |  |
| Marketable securities for endowment funds |              |                 |  |
| (Notes A and B)                           | 14,337,473   | 11,545,446      |  |
| Land, buildings and equipment (Note A)    | 2,702,915    | 2,702,915       |  |
| less accumulated depreciation             | ( 976,331)   | ( 894,864)      |  |
|   | 1,726,584    | 1,808,051       |  |
|   | \$18,434,696 | \$15,230,732    |  |
| LIABILITIES AND FUND BALANCES             |              |                 |  |
| Current liabilities:                      |              |                 |  |
| Accounts payable                          | \$ 44,933    | \$ 14,570       |  |
| Deferred amounts (Note C):                |              |                 |  |
| Unrestricted                              | Q1           | 220             |  |
| Current restricted                        | 241,075      | 437,621         |  |
| Plant                                     | 244,797      | <b>244,79</b> 7 |  |
| Total current liabilities                 | 530,896      | 697,208         |  |
| Fund balances (Note D):                   | 550,090      | \$7,,200        |  |
| Unrestricted                              | 794,440      | 863,379         |  |
| Plant                                     | 1,726,584    | 1,808,051       |  |
| Endowment                                 | 15,382,776   | 11,862,094      |  |
|   | 17,903,800   | 14,533,524      |  |
|   |              |                 |  |
|   | \$18,434,696 | \$15,230,732    |  |

The accompanying notes are an integral part of the financial statements.

#### Year ended August 31, SUPPORT AND REVENUE 1987 1986 Support: Annual giving and contributions \$ 176,975 209,610 Government grants 268,767 291,427 Other gifts and grants 167,868 178,542 TOTAL SUPPORT 656,919 636,270 Revenue: Investment and trust fund income 1,110,757 1,112,501 Net realized gains on unrestricted fund investments 132,072 100,668 Other revenue 94,058 139,748 TOTAL REVENUE 1,338,631 1,351,173 TOTAL SUPPORT AND REVENUE 2,008,002 1,974,901 **EXPENSES** Program services: Library: **Book** purchases 350,266 300,142 Conservation, cataloging and other 791,427 769,685 Research and Publication 520,926 533,351 TOTAL PROGRAM SERVICES EXPENSES 1,662,619 1,603,178 Supporting Services: Administration 308,634 352,257 Development office 110,431 135,060 TOTAL SUPPORTING SERVICES EXPENSES 462,688 443,694 TOTAL EXPENSES 2,125,307 2,046,872 SUPPORT AND REVENUE UNDER EXPENSES **BEFORE CAPITAL ADDITIONS** 150,406) 38,780) CAPITAL ADDITIONS Contributions for endowment funds 1,751,854 563,260 Net realized gains on endowment fund investments 1,829,390 1,272,972 Investment management fee allocated to endowment funds 60,562) 49,344) 3,520,682 1,786,888 SUPPORT AND REVENUE OVER EXPENSES AFTER CAPITAL ADDITIONS 3,370,276 1,748,108

#### STATEMENTS OF ACTIVITY & CHANGES IN FUND BALANCES

The accompanying notes are an integral part of the financial statements.

FUND BALANCES, beginning of year (Note D)

FUND BALANCES, end of year (Note D)

12,785,416

\$ 14,533,524

14,533,524

\$ 17,903,800

# STATEMENTS OF CHANGES IN FINANCIAL POSITION

|  | Year ended August 31, |             |  |
|--|-----------------------|-------------|--|
| SOURCES OF FUNDS                                     | 1987                  | 1986        |  |
| Support and revenue under expenses                   |                       |             |  |
| before capital additions                             | (\$ 150,406)          | (\$ 38,780) |  |
| Add—item not requiring the use of                    |                       |             |  |
| funds — depreciation                                 | 81,467                | 82,115      |  |
| FUNDS PROVIDED FROM SUPPORT AND REVENUE              |                       |             |  |
| OVER EXPENSES BEFORE CAPITAL ADDITIONS               | ( 68,939)             | 43,335      |  |
| Capital additions                                    | 3,520,682             | 1,786,888   |  |
| FUNDS PROVIDED FROM SUPPORT AND REVENUE              |                       |             |  |
| OVER EXPENSES AFTER CAPITAL ADDITIONS                | 3,451,743             | 1,830,223   |  |
| Collection of pledges receivable for endowment funds | 911,517               | 287,164     |  |
| TOTAL SOURCES OF FUNDS                               | 4,363,260             | 2,117,387   |  |
| USES OF FUNDS  |                       |             |  |
| Increase in endowment fund                           |                       |             |  |
| marketable securities                                | 2,792,027             | 1,599,770   |  |
| New pledges receivable for endowment funds           | 1,640,172             | 474,282     |  |
| INCREASE (DECREASE) IN WORKING CAPITAL               | (\$ 68,939)           | \$ 43,335   |  |
| CHANGES IN WORKING CAPITAL COMPO                     | NENTS                 |             |  |
| Increase (decrease) in current assets:               |                       |             |  |
| Cash   | (\$ 1,055)            | (\$ 38,064) |  |
| Pledges receivable                                   | ( 157,467)            | 131,767     |  |
| Interest and other receivables                       | 45,051                | ( 79,423)   |  |
| Marketable securities                                | ( 121,780)            | 132,987     |  |
|  | ( 235,251)            | 147,267     |  |
| Increase (decrease) in current liabilities:          |                       |             |  |
| Accounts payable                                     | 30,363                | ( 9,397)    |  |
| Deferred amounts                                     | ( 196,675)            | 113,329     |  |
|  | ( 166,312)            | 103,932     |  |
| INCREASE IN WORKING CAPITAL                          | (\$ 68,939)           | \$ 43,335   |  |

The accompanying notes are an integral part of the financial statements.

### NOTES TO FINANCIAL STATEMENTS

#### Years Ended August 31, 1987 and 1986

#### A. Summary of Significant Accounting Policies

Basis of Statements — The financial statements are prepared in accordance with the American Institute of Certified Public Accountants Audit Guide for Certain Nonprofit Organizations. In addition, the financial statements have been prepared on the accrual basis. Under this method of accounting, expenses are recorded when incurred and income is recorded when earned.

Fund Accounting—The accounts of the Society are maintained in accordance with the principles of fund accounting. The fund groups are as follows:

- 1. Unrestricted funds, including board designated funds, represent resources available for support of Society operations.
- 2. Plant funds represent resources restricted for property acquisitions and funds expended for property.
- 3. Endowment funds represent funds that are subject to restrictions by the donor, requiring that principle be invested and only the income be used.

Marketable Securities—Bonds are recorded at cost and stocks are recorded at the lower of cost or market at the balance sheet date. Gains and losses from sales of investments are accounted for within the fund owning the investments.

Pledges Receivable-Pledges are recorded as receivables in the year the pledge is received.

Property—Buildings and equipment are recorded at cost. Expenditures for maintenance, repairs and renewals are charged to expense as incurred whereas major betterments are capitalized as additions to property. Buildings are depreciated on the declining balance method and equipment is depreciated on the straight-line method over the estimated useful lives of the assets.

Deferred Amounts—Funds and pledges restricted by the donor for specific operating purposes or property acquisitions are deemed to be earned and reported as revenues when the Society has incurred expenditures in compliance with the specific restrictions. Such amounts received but not yet earned are reported as deferred amounts in the balance sheet.

Pension Expense-The Society's policy is to fund pension costs accrued.

Library Collection – Books and other valuable items in the Society's collection are expensed as purchased.

Government Grants – Grants from the National Endowment for the Humanities support various projects of the Society. Grant support, which is subject to audit by the funding source, is recognized to the extent of eligible expenses.

Functional Allocation of Expenses—The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activity and changes in fund balances. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

#### **B.** Marketable Securities

Marketable securities consisted of the following at August 31, 1987 and 1986:

|                  | 1987         |              | 1986         |               |
|------------------|--------------|--------------|--------------|---------------|
|                  |              | Market       |              | Market        |
|                  | Cost         | Value        | Cost         | Value         |
| Common stock     | \$10,149,343 | \$11,263,123 | \$6,039,644  | \$ 7,1 39,047 |
| Commercial paper | 1,234,017    | 1,234,017    | 327,900      | 327,900       |
| Corporate bonds  | 4,038,301    | 4,187,201    | 4,749,285    | 5,217,272     |
| U.S. notes       |              |              | 242,855      | 259,171       |
| Cash             |              |              | 1,391,730    | 1,391,730     |
|                  | \$15,421,661 | \$16,684,341 | \$12,751,414 | \$14,335,120  |

The following is a summary of realized and unrealized gains and losses for the years ended August 31, 1987 and 1986:

|                            | 1987         | 1986        |
|----------------------------|--------------|-------------|
| Unrealized net gain (loss) | (\$ 321,026) | \$ 268,028  |
| Realized net gain          | 1,961,462    | 1,373,640   |
| Total net gain             | \$1,640,436  | \$1,641,668 |

As of November 30, 1987, the market value of investments had decreased approximately \$3,290,000.

# American Antiquarian Society

# C. Changes in Deferred Amounts

| C. Changes in Deferrea Amounts                           |                            |               |           |
|--|----------------------------|---------------|-----------|
|  | Year ended August 31, 1987 |               |           |
|  |                            | Current       |           |
|  | Unrestrict                 | ed restricted | Plant     |
| Balances at beginning of year<br>Additions:              | \$ 220                     | \$ 437,621    | \$244,797 |
| Contributions and grants                                 |                            | 134,518       |           |
| Rents received   | 925                        |               |           |
| Government grants  |                            | 253,789       |           |
| National Endowment for the                               |                            |               |           |
| Humanities Challenge Grant                               |                            | 51,582        |           |
| Other income   |                            | 20,595        |           |
| Investment income on endowment<br>funds restricted as to |                            |               |           |
| principal and income                                     |                            | 675,606       |           |
|  | 1,145                      | 1,573,711     | 244,797   |
| Deductions — funds expended during                       |                            |               |           |
| the year:  |                            |               |           |
| For operations   | 1,054                      | 1,111,296     |           |
| Amount of National                                       |                            |               |           |
| Endowment for the  |                            |               |           |
| Humanities Challenge Grant                               |                            |               |           |
| matched with private sector<br>contributions             |                            |               |           |
| Current restricted contribution                          |                            | 115,020       |           |
| added to endowment per                                   |                            |               |           |
| donor's authorization                                    |                            | 100,000       |           |
| Investment income on                                     |                            | 100,000       |           |
| endowment funds added to                                 |                            |               |           |
| principal at donor's request                             |                            | 5,485         |           |
| Payment under unitrust                                   |                            | 835           |           |
| Balances at end of year                                  | <u>\$ 91</u>               | \$ 241,075    | \$244,797 |
|  |                            |               |           |

|                                    | Year ended August 31, 1986 |            |            |
|------------------------------------|----------------------------|------------|------------|
|                                    |                            | Current    | <b>D</b> 1 |
|                                    | Unrestricted               | restricted | Plant      |
| Balances at beginning of year      | \$ 390                     | \$ 324,122 | \$244,797  |
| Additions:                         |                            |            |            |
| Contributions and grants           |                            | 223,198    |            |
| Rents received                     | 1,147                      |            |            |
| Government grants                  |                            | 235,683    |            |
| National Endowment for the         |                            |            |            |
| Humanities Challenge Grant         |                            | 150,000    |            |
| Otherincome                        |                            | 80,427     |            |
| Investment income on endowment     |                            |            |            |
| funds restricted as to             |                            |            |            |
| principal and income               |                            | 642,097    |            |
|                                    | 1,537                      | 1,655,527  | 244,797    |
| Deductions – funds expended during |                            |            |            |
| the year:                          |                            |            |            |
| For operations                     | 1,317                      | 1,128,845  |            |
| Amount of National                 | - 1 5 - 7                  | -,,-+,     |            |
| Endowment for the                  |                            |            |            |
| Humanities Challenge Grant         |                            |            |            |
| matched with private sector        |                            |            |            |
| contributions                      |                            | 86,562     |            |
| Investment income on               |                            | ••,,,••    |            |
| endowment funds added to           |                            |            |            |
| principal at donor's request       |                            | 2,240      |            |
| Payment under unitrust             |                            |            |            |
|                                    | <u><u> </u></u>            | 259        | <b>¢</b>   |
| Balances at end of year            | \$ 220                     | \$ 437,621 | \$244,797  |

# American Antiquarian Society

#### D. Fund Balances:

The details of changes in fund balances are as follows:

|                           | Unrestricted               | Plant       | Endowment    | Total        |
|---------------------------|----------------------------|-------------|--------------|--------------|
| Balances, August 31, 1985 | \$820,044                  | \$1,890,166 |              |              |
| Support and revenue over  | \$020,044                  | \$1,890,100 | \$10,075,206 | \$12,785,416 |
| (under) expenses before   |                            |             |              |              |
| capital additions         |                            | ( 9,)       |              |              |
| Capital additions:        | 43,335                     | ( 82,115)   |              | ( 38,780)    |
| Contributions for         |                            |             |              |              |
| endowment funds           |                            |             | -((          |              |
| Net realized gains on     |                            |             | 563,260      | 563,260      |
| endowment fund in         |                            |             |              |              |
| investments               |                            |             |              |              |
| Investment management fee |                            |             | 1,272,972    | 1,272,972    |
| allocated to              |                            |             |              |              |
| endowment funds           |                            |             | (            |              |
|                           |                            |             | ( 49,344)    | ( 49,344)    |
| Balances, August 31, 1986 | 863,379                    | 1,808,051   | 11,862,094   | 14,533,524   |
| Support and revenue over  |                            |             |              |              |
| (under) expenses before   |                            |             |              |              |
| capital additions         | ( 68,939)                  | ( 81,467)   |              | ( 150,406)   |
| Capital additions:        | ,,,,,,                     | · · · · //  |              | ( - ) - ) /  |
| Contributions for         |                            |             |              |              |
| endowment funds           |                            |             | 1,751,854    | 1,751,854    |
| Net realized gains on     |                            |             | 115 7 51     | -775-7-54    |
| endowment fund            |                            |             |              |              |
| investments               |                            |             | 1,829,390    | 1,829,390    |
| Investment management     |                            |             |              | / ////-      |
| fee allocated to          |                            |             |              |              |
| endowment funds           |                            |             | ( 60,562)    | ( 60,562)    |
| Balances, August 31, 1987 | <b>\$</b> 794 <b>,</b> 440 | \$1,726,584 | \$15,382,776 | \$17,903,800 |

#### E. Pension Plan

The Society makes contributions to a defined contribution retirement plan for all eligible employees. Pension expense amounted to \$47,037 and \$45,041 for the years ended August 31, 1987 and 1986, respectively.

#### F. Income Taxes

The Society qualifies as a tax exempt, nonprofit organization under Section 501 (c) 3 of the Internal Revenue Code. Accordingly, no provision for income taxes is required.

McCarthy, Hargrave & Co. Denholm Building, 484 Main Street Worcester, Massachusetts 01608

Mr. Bruce G. Daniels, Treasurer American Antiquarian Society Worcester, Massachusetts

We have examined the balance sheets of the American Antiquarian Society as of August 31, 1987 and 1986, and the related statements of activity and changes in fund balances and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of the American Antiquarian Society as of August 31, 1987 and 1986, and the results of its operations and changes in its financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

December 23, 1987

McCarthy, Hargrave & Co. Certified Public Accountants

#### DONORS OF BOOKS AND MONIES

September 1, 1986 – August 31, 1987

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