The Report of the Treasurer

ON AUGUST 31, 1986, the market value of the invested funds of the Society was \$14,335,120 compared to \$12,334,335 at the end of the preceding fiscal year. The carrying value or cost of these stocks and bonds on August 31, 1986, was \$12,751,414. A year ago it stood at \$11,018,657.

During the past year our portfolio performed moderately well in a highly volatile stock market. The total fund experienced a gain of 19.6 percent, with a total return of 26.9 percent. (The value of equities increased 30 percent compared to 39 percent for the Standard & Poor 500 and 47.7 percent for the Dow Jones indices; fixed income assets rose 22 percent against 30 percent for the Salomon Bros. selection.) A net trading gain of \$1,373,640 was realized in stock market transactions. Fifty-five percent of the portfolio was invested in equities a year ago, while that proportion rose slightly to 57.1 percent at the end of this fiscal year. Thirty-one and onequarter percent of the portfolio is invested in fixed-income securities, and the remainder, 11.5 percent, was invested in cash or equivalents. The percentage of income yielded by our investments for fiscal year 1985-86 was eight percent. The investment portfolio continues to be managed in a satisfactory manner by the Fidelity Management Trust Company of Boston, whose performance is monitored by our Finance Committee. Members of the committee are the undersigned treasurer of the Society, Karl L. Briel, Richard J. Flynn, O. Vincent Gustafson, and the president and director, ex-officiis.

Support and revenue to the Society from all sources for the year ended August 31, 1986, amounted to \$2,008,092, whereas expenses were \$2,046,872, resulting in a deficit of \$38,780. Donations from members and friends for defraying annual and other expenses of the Society totaled \$209,610. New gifts and pledges obtained for the Isaiah Thomas Fund amounted to \$1,272,972.

The financial statements of the Society are audited by Mc-Carthy, Hargrave & Company. The financial statements are presented in accordance with *Audit and Accounting Guide*— *Audits of Certain Nonprofit Organizations*, issued by the American Institute of Certified Public Accountants.

Bruce G. Daniels *Treasurer*

BALANCE SHEETS

	August 31,			
ASSETS	1986			1985
Current assets:				
Cash	\$	25,138	\$	63,202
Pledges receivable		181,467		49,700
Interest and other receivables		148,014		227,437
Marketable securities (Notes A and B)	1	,205,968		1,072,981
Total current assets	1	,560,587		1,413,320
Pledges receivable for endowment funds		316,648		129,530
Marketable securities for endowment funds				
(Notes A and B)	11	,545,446	5	9,945,676
Land, buildings and equipment (Note A)	2	,702,915	9	2,702,915
less accumulated depreciation	(894,864)	(812,749)
	1	,808,051		1,890,166
	\$15	,230,732	\$1	3,378,692
LIABILITIES AND FUND BALANCES				
Current liabilities:				
Accounts payable	\$	14,570	\$	23,967
Deferred amounts (Note C):	¥	11,010	₩	20,001
Unrestricted		220		390
Current restricted		437,621		324,122
Plant		244,797		244,797
Total current liabilities		697,208		593,276
Fund balances (Note D):		001,200		000,210
Unrestricted		863,379		820,044
Plant	1	,808,051		1,890,166
Endowment		,862,094		0,075,206
	<u> </u>	,533,524		2,785,416
		,230,732		3,378,692
	Ψ10 ——	,200,102	₩1. 	

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF ACTIVITY & CHANGES IN FUND BALANCES

	Year ended August 31,		
	1986	1985	
SUPPORT AND REVENUE			
Support:			
Annual giving and contributions	\$ 209,610	\$ 188,312	
Government grants	268,767	352,689	
Other gifts and grants	178,542	97,509	
TOTAL SUPPORT	656,919	638,510	
Revenue:			
Investment and trust fund income	1,110,757	1,015,709	
Net realized gains on unrestricted			
fund investments	100,668	62,328	
Other revenue	139,748	60,713	
TOTAL REVENUE	1,351,173	1,138,750	
TOTAL SUPPORT AND REVENUE	2,008,092	1,777,260	
EXPENSES			
Program services:			
Library:			
Book purchases	300,142	283,626	
Conservation, cataloging and other	769,685	622,418	
Research and publication	533,351	538,970	
TOTAL PROGRAM SERVICES EXPENSES	1,603,178	1,445,014	
Supporting services:			
Administration	308,634	300,128	
Development office	135,060	101,388	
TOTAL SUPPORTING SERVICES EXPENSES	443,694	401,516	
TOTAL EXPENSES	2,046,872	1,846,530	
SUPPORT AND REVENUE UNDER			
EXPENSES BEFORE CAPITAL ADDITIONS	(38,780)	(69,270)	
CAPITAL ADDITIONS			
Contributions for endowment funds	563,260	451,725	
Net realized gains on endowment			
fund investments	1,272,972	798,008	
Investment management fee allocated			
to endowment funds	(49,344)	(
	1,786,888	1,209,093	
SUPPORT AND REVENUE OVER EXPENSES			
AFTER CAPITAL ADDITIONS	1,748,108	1,139,823	
FUND BALANCES, beginning of year (Note D)	12,785,416	11,645,593	
FUND BALANCES, end of year (Note D)	\$14,533,524	\$12,785,416	

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF CHANGES IN FINANCIAL POSITION

		Year ended August 31, 1986 1985		
SOURCES OF FUNDS				
Support and revenue under				
expenses before capital additions	(\$	38,780)	(\$	69,270)
Add—item not requiring the use of				
fundsdepreciation		82,115		82,777
FUNDS PROVIDED FROM SUPPORT AND				
REVENUE OVER EXPENSES BEFORE				
CAPITAL ADDITIONS		43,335		13,507
Capital additions	1	,786,888	1	,209,093
FUNDS PROVIDED FROM SUPPORT AND				
REVENUE OVER EXPENSES AFTER				
CAPITAL ADDITIONS	1	,830,223	1	,222,600
Collection of pledges receivable				
for endowment funds		287,164	-	717,252
TOTAL SOURCES OF FUNDS	2	,117,387	1	,939,852
USES OF FUNDS				
Increase in endowment fund				
marketable securities	1	,599,770	1	,494,532
New pledges receivable for endowment funds		474,282		431,813
INCREASE IN WORKING CAPITAL	\$	43,335	\$	13,507
CHANGES IN WORKING CAPITAL CO	MPC	NENTS		
Increase (decrease) in current assets:				
Cash	(\$	38,064)		25,715
Pledges receivable		131,767		49,700
Interest and other receivables	(79,423)		61,359
Marketable securities		132,987	(107,518)
		147,267		29,256
Increase (decrease) in current liabilities:				
Accounts payable	(9,397)	(12,858)
Deferred amounts		113,329		28,607
	•••••	103,932		15,749
INCREASE IN WORKING CAPITAL	\$	43,335	\$	13,507

The accompanying notes are an integral part of the financial statements.

NOTES TO FINANCIAL STATEMENTS

Years Ended August 31, 1986 and 1985

A. Summary of Significant Accounting Policies

Basis of Statements—The financial statements are prepared in accordance with the American Institute of Certified Public Accountants Audit Guide for Certain Nonprofit Organizations. In addition, the financial statements have been prepared on the accrual basis. Under this method of accounting, expenses are recorded when incurred and income is recorded when earned.

Fund Accounting—The accounts of the Society are maintained in accordance with the principles of fund accounting. The fund groups are as follows:

- 1. Unrestricted funds, including board designated funds, represent resources available for support of Society operations.
- 2. Plant funds represent resources restricted for property acquisitions and funds expended for property.
- 3. Endowment funds represent funds that are subject to restrictions by the donor, requiring that principal be invested and only the income be used.

Marketable Securities—Bonds are recorded at cost and stocks are recorded at the lower of cost or market at the balance sheet date. Gains and losses from sales of investments are accounted for within the fund owning the investments.

Pledges Receivable—Pledges are recorded as receivables in the year the pledge is received.

Property—Buildings and equipment are recorded at cost. Expenditures for maintenance, repairs and renewals are charged to expense as incurred whereas major betterments are capitalized as additions to property. Buildings are depreciated on the declining balance method and equipment is depreciated on the straight-line method over the estimated useful lives of the assets.

Deferred Amounts—Funds and pledges restricted by the donor for specific operating purposes or property acquisitions are deemed to be earned

Report of the Treasurer

and reported as revenues when the Society has incurred expenditures in compliance with the specific restrictions. Such amounts received but not yet earned are reported as deferred amounts in the balance sheet.

Pension Expense—The Society's policy is to fund pension costs accrued.

Library Collection—Books and other valuable items in the Society's collection are expensed as purchased.

Government Grants—Grants from the National Endowment for the Humanities support various projects of the Society. Grant support, which is subject to audit by the funding source, is recognized to the extent of eligible expenses.

Functional Allocation of Expenses—The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activity and changes in fund balances. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

B. Marketable Securities

Marketable securities consisted of the following at August 31, 1986 and 1985:

	19	86	19	85
	Cost	Market Value	Cost	Market Value
Common stock	\$ 6,039,644	\$ 7,139,047	\$ 4,066,248	\$ 4,789,081
Commercial paper	327,900	327,900	823,500	823,500
Corporate bonds	4,749,285	5,217,272	5,829,804	6,405,906
U.S. notes	242,855	259,171	259,837	276,580
Cash	1,391,730	1,391,730	39,268	39,268
	\$12,751,414	\$14,335,120	\$11,018,657	\$12,834,335

The following is a summary of realized and unrealized gains and losses for the years ended August 31, 1986 and 1985:

	1986	1985
Unrealized net gain	\$ 268,028	\$1,165,797
Realized net gain	1,373,640	860,336
Total net gain	\$1,641,668	\$2,026,133

American Antiquarian Society

C. Changes in Deferred Amounts

C. Changes in Deferred Amounts			
	Year ended August 31, 1986		
		Current	
	Unrestricted	<i>restricted</i>	Plant
Balances at beginning of year	\$ 390	\$ 324,122	\$244,797
Additions:			
Contributions and grants		223,198	
Rents received	1,147		
Government grants		235,683	
National Endowment for			
the Humanities			
Challenge Grant		150,000	
Other income		80,427	
Investment income on endowmer	nt		
funds restricted as to			
principal and income		642,097	
	1,537	1,655,527	244,797
Deductionsfunds expended			
during the year:			
For operations	1,317	1,128,845	
Amount of National Endow-			
ment for the Humanities			
Challenge Grant matched			
with private sector			
contributions		86,562	
Investment income on endow-			
ment funds added to			
principal at donor's			
request		2,240	
Payment under unitrust		259	
Balances at end of year	\$ 220	\$ 437,621	\$244,797

Report of the Treasurer

	Year ended August 31, 1985			
			Current	
	Unrestri	cted r	restricted	Plant
Balances at beginning of year	\$ 39	o \$	283,016	\$257,296
Additions:				
Contributions and grants			86,249	
Rents received	84	5		
Government grants			304,754	
Other income			27,304	
Investment income on endow-				
ment funds restricted as to				
principal and income			616,509	
	1,23	5	1,317,832	257,296
Deductions-funds expended				
during the year:				
For operations	84	5	973,905	12,499
Amount of National Endow-				
ment for the Humanities				
Challenge Grant matched				
with private sector				
contributions			17,661	
Investment income on endow-				
ment funds added to				
principal at donor's				
request			2,144	
Balances at end of year	\$ 39	0 \$	324,122	\$244,797

D. Fund Balances

The details of changes in fu	nd balances <i>Unrestricted</i>		Endowment	Total
Balances, September 1, 1984	\$806,537	\$1,972,943	\$ 8,866,113	\$11,645,593
Support and revenue over				
(under) expenses before				
capital additions	13,507	(82,777)		(69,270)
Capital additions:				
Contributions to				
endowment funds			451,725	451,725
Net realized gains on endowment fund				
investments			709 009	708 008
Investment management			798,008	798,008
fee allocated to				
endowment funds			(40,640)	(40,640)
Balances, August 31, 1985	820,044	1,890,166	10,075,206	12,785,416
,,,,,,,				
Support and revenue over				
(under) expenses before				
capital additions	43,335	(82,115)		(38,780)
Capital additions:				. ,
contributions to				
endowment funds			563,260	563,260
Net realized gains on				
endowment fund				
investments			1,272,972	1,272,972
Investment management fee allocated to				
endowment funds			(49,344)	(49,344)
Balances, August 31, 1986	\$863,379	\$1,808,051	\$11,862,094	\$14,533,524

E. Pension Plan

The Society makes contributions to a defined contribution retirement plan for all eligible employees. Pension expense amounted to \$45,041 and \$41,795 for the years ended August 31, 1986 and 1985, respectively.

F. Income Taxes

The Society qualifies as a tax exempt, nonprofit organization under Section 501 (c) 3 of the Internal Revenue Code. Accordingly, no provision for income taxes is required.

McCarthy, Hargrave & Co. Denholm Building, 484 Main Street Worcester, Massachusetts 01608

Mr. Bruce G. Daniels, Treasurer American Antiquarian Society Worcester, Massachusetts

We have examined the balance sheets of the American Antiquarian Society as of August 31, 1986 and 1985, and the related statements of activity and changes in fund balances and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of the American Antiquarian Society as of August 31, 1986 and 1985, and the results of its operations and changes in financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

November 12, 1986

McCarthy, Hargrave & Co. Certified Public Accountants

DONORS OF BOOKS AND MONIES September 1, 1985 – August 31, 1986

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Report of the Treasurer

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