The Report of the Treasurer

On August 31, 1986, the market value of the invested funds of the Society was $14,335,120 compared to $12,334,335 at the end of the preceding fiscal year. The carrying value or cost of these stocks and bonds on August 31, 1986, was $12,751,414. A year ago it stood at $11,018,657.

During the past year our portfolio performed moderately well in a highly volatile stock market. The total fund experienced a gain of 19.6 percent, with a total return of 26.9 percent. (The value of equities increased 30 percent compared to 39 percent for the Standard & Poor 500 and 47.7 percent for the Dow Jones indices; fixed income assets rose 22 percent against 30 percent for the Salomon Bros. selection.) A net trading gain of $1,373,640 was realized in stock market transactions. Fifty-five percent of the portfolio was invested in equities a year ago, while that proportion rose slightly to 57.1 percent at the end of this fiscal year. Thirty-one and one-quarter percent of the portfolio is invested in fixed-income securities, and the remainder, 11.5 percent, was invested in cash or equivalents. The percentage of income yielded by our investments for fiscal year 1985–86 was eight percent. The investment portfolio continues to be managed in a satisfactory manner by the Fidelity Management Trust Company of Boston, whose performance is monitored by our Finance Committee. Members of the committee are the undersigned treasurer of the Society, Karl L. Briel, Richard J. Flynn, O. Vincent Gustafson, and the president and director, ex-officiis.

Support and revenue to the Society from all sources for the year ended August 31, 1986, amounted to $2,008,092, whereas expenses were $2,046,872, resulting in a deficit of $38,780. Donations from members and friends for defraying annual and other expenses of the Society totaled $209,610.

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New gifts and pledges obtained for the Isaiah Thomas Fund amounted to $1,272,972.

The financial statements of the Society are audited by McCarthy, Hargrave & Company. The financial statements are presented in accordance with *Audit and Accounting Guide—Audits of Certain Nonprofit Organizations*, issued by the American Institute of Certified Public Accountants.

Bruce G. Daniels
*Treasurer*
### BALANCE SHEETS

**ASSETS**

<table>
<thead>
<tr>
<th></th>
<th>1986</th>
<th>1985</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$25,138</td>
<td>$63,202</td>
</tr>
<tr>
<td>Pledges receivable</td>
<td>181,467</td>
<td>49,700</td>
</tr>
<tr>
<td>Interest and other receivables</td>
<td>148,014</td>
<td>227,437</td>
</tr>
<tr>
<td>Marketable securities (Notes A and B)</td>
<td>1,205,968</td>
<td>1,072,981</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td><strong>1,560,587</strong></td>
<td><strong>1,413,320</strong></td>
</tr>
<tr>
<td>Pledges receivable for endowment funds</td>
<td>316,648</td>
<td>129,580</td>
</tr>
<tr>
<td>Marketable securities for endowment funds (Notes A and B)</td>
<td>11,545,446</td>
<td>9,945,676</td>
</tr>
<tr>
<td>Land, buildings and equipment (Note A)</td>
<td>2,702,915</td>
<td>2,702,915</td>
</tr>
<tr>
<td>less accumulated depreciation</td>
<td>(894,864)</td>
<td>(812,749)</td>
</tr>
<tr>
<td><strong>Land, buildings and equipment (Note A)</strong></td>
<td><strong>1,808,051</strong></td>
<td><strong>1,890,166</strong></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$15,230,782</strong></td>
<td><strong>$13,378,692</strong></td>
</tr>
</tbody>
</table>

**LIABILITIES AND FUND BALANCES**

<table>
<thead>
<tr>
<th></th>
<th>1986</th>
<th>1985</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable</td>
<td>$14,570</td>
<td>$23,967</td>
</tr>
<tr>
<td>Deferred amounts (Note C):</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>220</td>
<td>390</td>
</tr>
<tr>
<td>Current restricted</td>
<td>437,621</td>
<td>324,122</td>
</tr>
<tr>
<td>Plant</td>
<td>244,797</td>
<td>244,797</td>
</tr>
<tr>
<td><strong>Total current liabilities</strong></td>
<td><strong>697,208</strong></td>
<td><strong>593,276</strong></td>
</tr>
<tr>
<td>Fund balances (Note D):</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>863,379</td>
<td>820,044</td>
</tr>
<tr>
<td>Plant</td>
<td>1,808,051</td>
<td>1,890,166</td>
</tr>
<tr>
<td>Endowment</td>
<td>11,862,094</td>
<td>10,075,206</td>
</tr>
<tr>
<td><strong>Total fund balances</strong></td>
<td><strong>14,533,524</strong></td>
<td><strong>12,785,416</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and fund balances</strong></td>
<td><strong>$15,230,782</strong></td>
<td><strong>$13,378,692</strong></td>
</tr>
</tbody>
</table>

*The accompanying notes are an integral part of the financial statements.*
STATEMENTS OF ACTIVITY & CHANGES IN FUND BALANCES

**Year ended August 31,**

<table>
<thead>
<tr>
<th>1986</th>
<th>1985</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUPPORT AND REVENUE</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Support:</strong></td>
<td></td>
</tr>
<tr>
<td>Annual giving and contributions</td>
<td>$209,610</td>
</tr>
<tr>
<td>Government grants</td>
<td>268,767</td>
</tr>
<tr>
<td>Other gifts and grants</td>
<td>178,542</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT</strong></td>
<td>656,919</td>
</tr>
<tr>
<td><strong>Revenue:</strong></td>
<td></td>
</tr>
<tr>
<td>Investment and trust fund income</td>
<td>1,110,757</td>
</tr>
<tr>
<td>Net realized gains on unrestricted fund investments</td>
<td>100,668</td>
</tr>
<tr>
<td>Other revenue</td>
<td>199,748</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>1,351,173</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td>2,008,092</td>
</tr>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Program services:</strong></td>
<td></td>
</tr>
<tr>
<td>Library:</td>
<td></td>
</tr>
<tr>
<td>Book purchases</td>
<td>300,142</td>
</tr>
<tr>
<td>Conservation, cataloging and other</td>
<td>769,685</td>
</tr>
<tr>
<td>Research and publication</td>
<td>583,551</td>
</tr>
<tr>
<td><strong>TOTAL PROGRAM SERVICES EXPENSES</strong></td>
<td>1,603,378</td>
</tr>
<tr>
<td><strong>Supporting services:</strong></td>
<td></td>
</tr>
<tr>
<td>Administration</td>
<td>308,634</td>
</tr>
<tr>
<td>Development office</td>
<td>135,060</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORTING SERVICES EXPENSES</strong></td>
<td>443,694</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>2,046,872</td>
</tr>
<tr>
<td><strong>SUPPORT AND REVENUE UNDER EXPENSES BEFORE CAPITAL ADDITIONS</strong></td>
<td>$38,780</td>
</tr>
<tr>
<td><strong>CAPITAL ADDITIONS</strong></td>
<td></td>
</tr>
<tr>
<td>Contributions for endowment funds</td>
<td>563,260</td>
</tr>
<tr>
<td>Net realized gains on endowment fund investments</td>
<td>1,272,972</td>
</tr>
<tr>
<td>Investment management fee allocated to endowment funds</td>
<td>(49,344)</td>
</tr>
<tr>
<td><strong>SUPPORT AND REVENUE OVER EXPENSES AFTER CAPITAL ADDITIONS</strong></td>
<td>1,786,888</td>
</tr>
<tr>
<td><strong>FUND BALANCES, beginning of year (Note D)</strong></td>
<td>12,785,416</td>
</tr>
<tr>
<td><strong>FUND BALANCES, end of year (Note D)</strong></td>
<td>$14,533,524</td>
</tr>
</tbody>
</table>

The accompanying notes are an integral part of the financial statements.
STATEMENTS OF CHANGES IN FINANCIAL POSITION

Year ended August 31, 1986 1985

SOURCES OF FUNDS
Support and revenue under expenses before capital additions ($ 38,780) ($ 69,270)
Add—item not requiring the use of funds—depreciation 82,115 82,777
Funds provided from support and revenue over expenses before capital additions 43,335 13,507
Capital additions 1,786,888 1,209,093
Funds provided from support and revenue over expenses after capital additions 1,880,223 1,222,600
Collection of pledges receivable for endowment funds 287,164 717,252
Total sources of funds 2,117,387 1,989,852

USES OF FUNDS
Increase in endowment fund marketable securities 1,599,770 1,494,532
New pledges receivable for endowment funds 474,282 481,813
Increase in working capital $ 43,335 $ 13,507

CHANGES IN WORKING CAPITAL COMPONENTS
Increase (decrease) in current assets:
Cash ($ 38,064) 25,715
Pledges receivable 131,767 49,700
Interest and other receivables ( 79,423) 61,559
 Marketable securities 132,987 ( 107,518)
Increase (decrease) in current liabilities:
Accounts payable ( 9,397) ( 12,858)
Deferred amounts 113,829 28,607
Increase in working capital $ 43,335 $ 13,507

The accompanying notes are an integral part of the financial statements.
NOTES TO FINANCIAL STATEMENTS
Years Ended August 31, 1986 and 1985

A. Summary of Significant Accounting Policies

Basis of Statements—The financial statements are prepared in accordance with the American Institute of Certified Public Accountants Audit Guide for Certain Nonprofit Organizations. In addition, the financial statements have been prepared on the accrual basis. Under this method of accounting, expenses are recorded when incurred and income is recorded when earned.

Fund Accounting—The accounts of the Society are maintained in accordance with the principles of fund accounting. The fund groups are as follows:

1. Unrestricted funds, including board designated funds, represent resources available for support of Society operations.
2. Plant funds represent resources restricted for property acquisitions and funds expended for property.
3. Endowment funds represent funds that are subject to restrictions by the donor, requiring that principal be invested and only the income be used.

Marketable Securities—Bonds are recorded at cost and stocks are recorded at the lower of cost or market at the balance sheet date. Gains and losses from sales of investments are accounted for within the fund owning the investments.

Pledges Receivable—Pledges are recorded as receivables in the year the pledge is received.

Property—Buildings and equipment are recorded at cost. Expenditures for maintenance, repairs and renewals are charged to expense as incurred whereas major betterments are capitalized as additions to property. Buildings are depreciated on the declining balance method and equipment is depreciated on the straight-line method over the estimated useful lives of the assets.

Deferred Amounts—Funds and pledges restricted by the donor for specific operating purposes or property acquisitions are deemed to be earned
and reported as revenues when the Society has incurred expenditures in compliance with the specific restrictions. Such amounts received but not yet earned are reported as deferred amounts in the balance sheet.

Pension Expense—The Society’s policy is to fund pension costs accrued.

Library Collection—Books and other valuable items in the Society’s collection are expensed as purchased.

Government Grants—Grants from the National Endowment for the Humanities support various projects of the Society. Grant support, which is subject to audit by the funding source, is recognized to the extent of eligible expenses.

Functional Allocation of Expenses—The cost of providing various programs and other activities has been summarized on a functional basis in the statements of activity and changes in fund balances. Accordingly, certain costs have been allocated to the programs and supporting services benefited.

B. Marketable Securities
Marketable securities consisted of the following at August 31, 1986 and 1985:

<table>
<thead>
<tr>
<th></th>
<th>1986</th>
<th></th>
<th>1985</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Cost</td>
<td>Market Value</td>
<td>Cost</td>
</tr>
<tr>
<td>Common stock</td>
<td>$ 6,039,644</td>
<td>$ 7,139,047</td>
<td>$ 4,066,248</td>
</tr>
<tr>
<td>Commercial paper</td>
<td>327,900</td>
<td>327,900</td>
<td>823,500</td>
</tr>
<tr>
<td>Corporate bonds</td>
<td>4,749,285</td>
<td>5,217,272</td>
<td>5,829,804</td>
</tr>
<tr>
<td>U.S. notes</td>
<td>242,865</td>
<td>259,171</td>
<td>259,837</td>
</tr>
<tr>
<td>Cash</td>
<td>1,391,730</td>
<td>1,391,730</td>
<td>39,268</td>
</tr>
<tr>
<td>$12,751,414</td>
<td>$14,385,120</td>
<td>$11,018,657</td>
<td>$12,334,335</td>
</tr>
</tbody>
</table>

The following is a summary of realized and unrealized gains and losses for the years ended August 31, 1986 and 1985:

<table>
<thead>
<tr>
<th></th>
<th>1986</th>
<th>1985</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrealized net gain</td>
<td>$ 268,028</td>
<td>$1,165,797</td>
</tr>
<tr>
<td>Realized net gain</td>
<td>1,373,640</td>
<td>860,336</td>
</tr>
<tr>
<td>Total net gain</td>
<td>$1,641,668</td>
<td>$2,026,133</td>
</tr>
</tbody>
</table>
C. Changes in Deferred Amounts

<table>
<thead>
<tr>
<th>Year ended August 31, 1986</th>
<th>Current</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
</tr>
<tr>
<td>Balances at beginning of year</td>
<td>$ 390</td>
</tr>
<tr>
<td>Additions:</td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>223,198</td>
</tr>
<tr>
<td>Rents received</td>
<td>1,147</td>
</tr>
<tr>
<td>Government grants</td>
<td>235,683</td>
</tr>
<tr>
<td>National Endowment for the Humanities</td>
<td></td>
</tr>
<tr>
<td>Challenge Grant</td>
<td>150,000</td>
</tr>
<tr>
<td>Other income</td>
<td>80,427</td>
</tr>
<tr>
<td>Investment income on endowment funds restricted as to principal and income</td>
<td>642,097</td>
</tr>
<tr>
<td></td>
<td>1,537</td>
</tr>
<tr>
<td>Deductions—funds expended during the year:</td>
<td></td>
</tr>
<tr>
<td>For operations</td>
<td>1,317</td>
</tr>
<tr>
<td>Amount of National Endowment for the Humanities Challenge Grant matched with private sector contributions</td>
<td></td>
</tr>
<tr>
<td>Investment income on endowment funds added to principal at donor's request</td>
<td></td>
</tr>
<tr>
<td>Payment under unitrust</td>
<td>259</td>
</tr>
<tr>
<td>Balances at end of year</td>
<td>$ 220</td>
</tr>
</tbody>
</table>
### Report of the Treasurer

**Year ended August 31, 1985**

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>restricted</th>
<th>Plant</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Balances at beginning of year</strong></td>
<td>$390</td>
<td>$283,016</td>
<td>$257,296</td>
</tr>
<tr>
<td><strong>Additions:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions and grants</td>
<td>$86,249</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rents received</td>
<td>$845</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Government grants</td>
<td>$304,754</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other income</td>
<td>$27,304</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment income on endowment funds restricted as to principal and income</td>
<td></td>
<td>$616,509</td>
<td></td>
</tr>
<tr>
<td><strong>Total Additions</strong></td>
<td>$1,235</td>
<td>$1,317,832</td>
<td>$257,296</td>
</tr>
<tr>
<td><strong>Deductions—funds expended during the year:</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>For operations</td>
<td>$845</td>
<td>$973,905</td>
<td>$12,499</td>
</tr>
<tr>
<td>Amount of National Endowment for the Humanities Challenge Grant matched with private sector contributions</td>
<td></td>
<td></td>
<td>$17,661</td>
</tr>
<tr>
<td>Investment income on endowment funds added to principal at donor's request</td>
<td></td>
<td></td>
<td>$2,144</td>
</tr>
<tr>
<td><strong>Balances at end of year</strong></td>
<td>$390</td>
<td>$324,122</td>
<td>$244,797</td>
</tr>
</tbody>
</table>
D. Fund Balances

The details of changes in fund balances are as follows:

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Plant</th>
<th>Endowment</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balances, Sept 1, 1984</td>
<td>$806,537</td>
<td>$1,972,943</td>
<td>$8,866,113</td>
<td>$11,645,593</td>
</tr>
</tbody>
</table>

Support and revenue over (under) expenses before capital additions 18,507 (82,777) (69,270)

Capital additions:
- Contributions to endowment funds 451,725
- Net realized gains on endowment fund investments 798,008
- Investment management fee allocated to endowment funds (40,640)

Balances, Aug 31, 1985 820,044 1,890,166 10,075,206 12,785,416

Support and revenue over (under) expenses before capital additions 43,335 (82,115) (38,780)

Capital additions:
- Contributions to endowment funds 563,260
- Net realized gains on endowment fund investments 1,272,972
- Investment management fee allocated to endowment funds (49,344)

Balances, Aug 31, 1986 $863,379 $1,808,051 $11,862,094 $14,533,524

E. Pension Plan

The Society makes contributions to a defined contribution retirement plan for all eligible employees. Pension expense amounted to $45,041 and $41,795 for the years ended Aug 31, 1986 and 1985, respectively.

F. Income Taxes

The Society qualifies as a tax exempt, nonprofit organization under Section 501 (c) 3 of the Internal Revenue Code. Accordingly, no provision for income taxes is required.
Mr. Bruce G. Daniels, Treasurer
American Antiquarian Society
Worcester, Massachusetts

We have examined the balance sheets of the American Antiquarian Society as of August 31, 1986 and 1985, and the related statements of activity and changes in fund balances and changes in financial position for the years then ended. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the financial position of the American Antiquarian Society as of August 31, 1986 and 1985, and the results of its operations and changes in financial position for the years then ended, in conformity with generally accepted accounting principles applied on a consistent basis.

November 12, 1986

McCarthy, Hargrave & Co.
Certified Public Accountants
DONORS OF BOOKS AND MONIES
September 1, 1985 – August 31, 1986

Daniel Aaron
William W. Abbot III
Robert C. Achorn
Eleanor S. Adams
Frederick B. Adams, Jr.
Thomas R. Adams
Ruth E. Adomeit
Sterling J. Albright
George I. Alden Trust
Carolyn A. Allen
Mrs. Robert C. Allen
Sue Allen
William H. Allen, Inc.
American Library Association
Amherst College
Richard L. Anders
Elmer L. Andersen
Roy S. Anderson
T. R. Anderson
Robert Andrews
Stephen Anish
Richard Annesser
Antioch Baptist Church
Joyce L. Appleby
Mortimer H. Appley
Keith Arbour
Rodney Armstrong
Karl J. R. Arndt
John Bradley Arthaud
Robert S. Ash
Margaret Hope Bacon
Marshall R. Bailey
Bernard Bailyn
Earl Bakken
Bank of Boston

William N. Banks
James M. Banner, Jr.
James F. Barnett
Paul J. Barnett
Barra Foundation
Henry F. Batchelder
Patricia M. Battin
Frederick E. Bauer, Jr.
Mr. and Mrs. Ross W. Beales
Ross W. Beales, Jr.
E. Mauran Beals
Philip C. Beals
James F. Beard, Jr.
Linda Beck
Becker Junior College
Silvio A. Bedini
James B. Bell
Karl T. Benedict, Sr.
Marie T. Bengtson, in memory of
   E. Leonard Bengtson
Diane Benison
R. Dyke Benjamin
Rosamond R. Bennett
William Bentinck-Smith
Lenn A. Bergsten
Francis L. Berkeley, Jr.
Clyde F. Berry
Daniel B. Bianchi
Eleanor Bickford
James Biddle
Mrs. Gustave Bienvenue
The Bigelow Society, Inc.
George A. Billias
Mabel C. Billington
F. T. Blake, Jr.
Report of the Treasurer

Charles Blitzer
George Blow
Joseph Blumenthal
Curt Bohling
Joan T. Bok
William H. Bond
William F. Boni
Frank X. Bonneau
Robert W. Booth
The Boston Globe Foundation
T. Raymond Bouley
William H. Bowden
Mr. and Mrs. Robert S. Bowditch
Fredson T. Bowers
Grace W. Boyd
Paul S. Boyer
Bozenhard Company
John O. Brew
Karl L. Briel
Ray Brighton
The British Library
The Brockton Art Museum
John C. Broderick
Mr. and Mrs. Herbert Bromberg
John E. Brooks
Mary E. Brown
Vernon W. Brown
Thomas S. Brush
David Tennant Bryan
Margaret Z. Bryan
Mr. and Mrs. Douglas W. Bryant
Robert A. Bryant
John H. Budd
Dr. and Mrs. Edward Budnitz
A. G. Bullock
Charles L. Bullock
Francis D. Bullock
Gloria S. Bullock
J. Richard Bullock
George H. Bumgardner

Georgia B. Bumgardner
Nancy H. Burkett
Mr. and Mrs. Frederick H. Burkhardt
Jarrel G. Burrow
John L. Burton
Richard L. Bushman
Joseph J. Butare, Jr.
George S. Butler
Butler-Dearden Paper Services
Margaret S. Butterfield
Edwin H. Cady
Jeanne D. Cady
Herbert T. F. Cahoon
University of California at Berkeley, Bancroft Library
University of California at Los Angeles
California Historical Society
Mary V. C. Callahan
Frederick H. Campbell
Joan A. Campbell
Leroy A. Campbell
Raoul F. Camus
Virginia Cancro
Kenneth E. Carpenter
Joseph C. Carter
Joseph R. Carter
The Casavant Family Charitable Trust
James P. Cather
Susan M. Cecacci
The Center for Research Libraries
Marjorie Dikeman Chamberlain
Alfred D. Chandler, Jr.
Harold R. Chesson, Jr.
Chiswick Book Shop, Inc.
Dr. and Mrs. Richard E. Church
Henry J. Ciborowski
James Ford Clapp, Jr.
John A. Clark
David Clark Company, Inc.
Edward L. Clifford
Mr. and Mrs. Richard W. Clifton
Donald L. Coates
Joe H. Cobb
James A. Coberly
Marian E. Cochrane
Ralph J. Coffman
Mr. and Mrs. Martin Cohn
Edward Sherman Cole
Joan H. Cole
William R. Coleman
The College of William and Mary
Frances Collin
Mr. and Mrs. Richard B. Collins
The Colonial Williamsburg
Foundation
Commonwealth of Massachusetts
P. J. Conkwright
John Conron
Jill K. Conway
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